

12 June 2012

First Derivatives plc ("First Derivatives" or the "Company")

Strategic Partnership signed with FOREX CLUB

First Derivatives (AIM: FDP.L, ESM:FDP.I), a leading provider of software and consulting services to global investment banks, brokers and hedge funds, announces it has entered a strategic partnership ("partnership") with FOREX CLUB, an international online broker. The partnership will enable FOREX CLUB clients to benefit from First Derivatives' Delta Flow™ trading technology by providing them with best quality execution, spreads and pricing.

The agreement is First Derivatives' first partnership with a privately owned retail FX broker based in Russia and the Commonwealth of Independent States ('CIS'). First Derivatives' Delta trading platform will ensure FOREX CLUB's global client base is plugged directly into the heart of the foreign exchange market by facilitating global access to the largest liquidity pools in the market, provided by 12 leading global banks.

Using the latest standardised connectivity from centralised data centres in the world, FOREX CLUB is now able to provide its clients with ultra-low latency and unlimited connectivity, thereby delivering an institutional level of service across all its platforms including StartFX2, MT4, ActTrader™ and Rumus.

John Beckert, MD e-Trading & Risk Management Solutions at First Derivatives, said: "Our business development model is predicated on the need to focus on those clients who can demonstrate a market vision underpinned by a solid business plan. This is vital to our growth as well as our clients. Collaborating with a firm such as FOREX CLUB enhances our ability to deliver market leading enterprise wide solutions to the broker sector of the market. We pride ourselves on partnering with clients for mutual business success and long-term profitability. On this basis, we welcome FOREX CLUB as our newest partner. By leveraging our best-in-class technologies and consultancy, we believe that FOREX CLUB is well-placed to strengthen its competitive position in the retail forex market. At the same time, their decision to adopt our Delta Flow™ trading technology underlines our commitment to providing innovative and cutting edge solutions to the forex trading markets."

Brian Conlon, CEO of First Derivatives further commented: "We are very pleased to partner with a leading international online broker such as FOREX CLUB. This partnership further demonstrates our commitment to providing innovative solutions for our global clients and positions our Delta Flow technology at the forefront of forex trading solutions.

Demetrios Zamboglou, Head of Hedge & Quant at FOREX CLUB, said: "We are delighted to have reached an agreement with First Derivatives to be our primary trading technology partner. This demonstrates our commitment to becoming a global leader in online retail FX trading. By ensuring direct client access to multiple pools of liquidity from the top global banks, we strengthen our competitive edge by giving clients tighter spreads and best execution practices."

Enquiries:

First Derivatives plc +44(0)28 3025 2242

Brian Conlon, Managing Director <u>www.firstderivatives.com</u>
Graham Ferguson, Finance Director

Charles Stanley Securities (Nominated Adviser) +44 (0)20 7149 6000

Russell Cook Carl Holmes

Goodbody Corporate Finance (ESM Adviser) +353 1 667 0420

Diane Hodgson Linda Hickey Finbarr Griffin

Walbrook PR +44 (0)20 7933 8780

Fiona Henson <u>fiona.henson@walbrookpr.com</u>
Paul Cornelius <u>paul.cornelius@walbrookir.com</u>

Stakeholder Communications +44 (0) 2890 339949

Jonathan King John Hart

About Delta

Launched in 2008, Delta is a comprehensive suite of high performance real-time trading, CEP, market data and risk management applications. Flagship trading products include Delta Flow, Delta Algo, Delta Margin and Delta Stream which are used in high volume, low latency environments.

About First Derivatives

First Derivatives is a global provider of software and consulting services to the financial services industry. With almost 16 years' experience working with leading financial institutions, it continues to deliver technologically advanced products and services that anticipate and respond to the evolving needs of global capital markets.

First Derivatives currently employs approximately 700 people worldwide and counts many of the world's top investment banks, brokers and hedge funds as its customers. It has operations in London, New York, Stockholm, Shanghai, Singapore, Toronto, Sydney, Dublin, Newry and Hong Kong.

For further information please visit <u>www.firstderivatives.com</u>

About FOREX CLUB

Established in 1997, FOREX CLUB is the brand name for a group of companies that provides clients from over 120 countries with platforms and services for trading forex, CFDs and other online trading and educational products. It offers clients high-quality tools in training, analytics and education, as well as personal support. FOREX CLUB has over 600 employees worldwide. The company was one of the industry's first to offer zero spread trading and commission refunds on all unprofitable trades exclusively on the company's proprietary platform (StartFX).

The structure of FOREX CLUB Group of Companies includes a range of brokers and training centers, including Forex Club International Limited, Akmos Trade, FOREX CLUB and the International Trading Academy. For please contactmedia@fxclub.org